

Made In Saskatchewan Technology

Program Guidelines

Overview

The *Made in Saskatchewan Technology Program* (MIST) connects the Provincial Government to Saskatchewan technology-based companies whose products may improve Government service delivery. Companies accepted into the program are eligible to receive a contract of up to \$30,000 to have its technology piloted by the Government (Ministries/Agencies/Crown Corporations). MIST eligible companies will also have the opportunity to attend workshops, guest speakers, mentor sessions, and networking events

Program Objectives

The MIST program aims to support the Saskatchewan tech sector providing companies with the opportunity to:

- work with a large customer;
- have its technology used by subject matter experts in the Government; and,
- attend capacity-building opportunities focused on working with and selling to the Government.

The Saskatchewan Government benefits by:

- being introduced to Saskatchewan made technology solutions that may improve government service or product delivery for citizens; and,
- working with startup tech companies and being exposed to their culture and approach to solving problems.

Eligibility Criteria

This program is open to technology companies that meet the following criteria:

- Saskatchewan based;
- annual revenue under \$500,000;
- 30 employees or less;
- technology is ready to be implemented; and,
- the company has the capacity to work with the Government.

Funding Structure

- A MIST agreement is a pilot project of up to six months and a contract between \$10,000 and \$30,000.
- The agreement is cost-shared 50/50 between the government partner and IS.
- A company can receive up to 3 MIST pilot projects.
- The maximum payment to a company through MIST is a **combined total** of \$30,000 (\$15,000 from IS) over its lifetime.

- Example of potential MIST agreements include:
 - one \$30,000 pilot project;
 - two \$15,000 pilot project; or,
 - three \$10,000 pilot projects.

Application Process

Ongoing Intake

- Companies can submit an application form to IS at any time.
- The application form can be found on the IS website.
- IS performs a preliminary assessment to ensure that the application meets the program requirements.
- If the basic requirements are met, the application is sent to an independent advisory panel for review.
- The advisory panel consists of industry experts.
- The panel assesses the company's technology readiness level and capacity to work with the Government.
 - Technology Readiness level - The technology should be in its final form and being used in real-life conditions. This program is not for companies at the ideation phase.
 - Capacity to work with Government – The Company must be able to fulfill the obligations required of working with a Ministry/Agency/Crown.
- The advisory panel scores the companies and provides its recommendation to IS.
- IS evaluates the recommendations from the advisory panel and makes the final decision to approve MIST-eligible companies.
- If eligible, IS will work with the MIST-eligible company to determine potential partners in Ministries/Agencies/Crowns.
- If a match is identified, the company is invited to present its technology to the Ministry/Agency/Crown.
- The Ministry/Agency/Crown decides to enter into a pilot project agreement and determines the scope of work.

Reporting Requirements

Companies that complete a MIST pilot project must submit a summary report to IS upon completion.